Name \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Period/Class \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Enterprise America Pre-Instruction Survey

**Directions:** Circle the correct response for each question. Make sure that your answer is clearly marked.

1. Where can you find a listing of available jobs in your area?

 A. newspaper

 B. online postings

 C. business websites

 D. all of the above

2. Cause and effect. Division of Labor is the breakdown of work into separate tasks to produce products more efficiently. What is the desired effect on production?

 A. increase production

 B. decrease production

 C. no effect on production

 D. increase production cost

3. Identify the best definition for the term law.

 A. a rule of conduct established by lawyers

 B. a rule of conduct established by the police

 C. a rule of conduct established by legislators

 D. a rule of conduct established by business owners

4. Answer True or False. A consumer is someone who makes goods or provides a service.

 A. True

 B. False

5. Complete the following sentence: Things that are required for human survival are called \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

 A. wants

 B. costs

C. demands

 D. needs

6. A form people fill out when they want to get a job is called what?

 A. job application

B. job description

 C. job performance review

 D. job evaluation

7. What is loan interest?

 A. an amount of money that you do not have to pay back on a loan

 B. money that a financial institution charges for giving you a loan

 C. money that you have in a savings account to add to a loan

 D. the kinds of things a person is interested in doing or learning

8. Fill in the blank. A checking account is an example of a/an \_\_\_\_\_\_\_\_\_\_\_\_ resource?

 A. economic

 B. natural

 C. human

 D. capital

9. Which of the following is an example of a service?

 A. news broadcast

 B. business license

 C. accountant

 D. popcorn

10. Fill in the blank. A person who buys goods and services is a \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

 A. producer.

 B. entrepreneur.

C. consumer.

 D. citizen.

11. Taxes paid by citizens help to pay for which of the following jobs:

 A. veterinarian, dentist, doctor

 B. maid, salesman, chef

 C. garbage collector, mayor, police officer

 D. principal, news reporter, designer

12. Match the best answer for the following definition: This provides coverage for medicine, visits to the doctor and other medical costs.

 A. health club

 B. health insurance

 C. health survey

 D. health exam

13. Which of the following is an example of the proper order to make a product or good?

A. make the product, sell to consumers, advertise, buy raw materials

B. buy raw materials, advertise, sell to consumers, make the product

 C. sell to consumers, advertise, buy raw materials, make the product

 D. buy raw materials, make the product, advertise, sell to consumers

14. A government grant is an example of what type of resource?

 A. capital

 B. natural

 C. human

 D. economic

15. Choose the best answer. A person who writes a newspaper article is a/an example of what?

 A. producer

 B. consumer

 C. decomposer

 D. entrepreneur

16. A person who starts, organizes and manages a new business is called what?

 A. producer

 B. consumer

 C. entrepreneur

 D. manager

17. Complete this sentence: If there is a small demand for ice cream and a big supply of ice cream \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

 A. the price of ice cream would go up.

 B. the price of ice cream would go down.

 C. the price of ice cream would stay the same.

 D. the price of ice cream supplies would go up.

18. Which is a characteristic of a good employee?

 A. leaving the business unattended

 B. completing other people’s work before the employee’s own work

C. returning late from a break

 D. being on time for work

19. If you have an abundance of a product, how much would it cost compared to a scarce product?

 A. more

 B. less

 C. equal

 D. profit

20. A mayor is a part of which branch of government?

A. executive

B. judicial

C. legislative

D. political

21. Match the best answer to the following definition: This word means to sign one’s name on a document.

 A. endorse

 B. deposit

 C. overdraft

 D. reconcile

22. Which word below is a synonym for charity?

A. unkindness

B. greediness

C. generosity

D. taking

23. A ballot is \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

A. a list of candidates to vote for in an election.

B. a piece of paper or some device where votes are recorded.

C. the action or system of voting.

D. all of the above.

24. Identify the best answer. Which is a responsibility of a citizen of the United States?

A. to live in a city

B. to own a car

C. to obey laws

D. to buy a house

25. Which item below is recommended for a business to succeed?

A. employee break room

B. business plan

C. green energy

D. free employee parking