

Name _____

Date _____

Period/Class _____

Enterprise America Post Experience Survey

Directions: Circle the correct letter next to your answer choice or match the letter with the correct item listed.

1. A VIDEO GAME is an example of what?

- A. Wants
- B. Needs
- C. A law

2. SHOES are an example of what?

- A. Wants
- B. Needs
- C. A habit

3. VEGETABLES are an example of what?

- A. Wants
- B. Needs
- C. A job

4. SHELTER is an example of what?

- A. Wants
- B. Needs
- C. A pet

5. HEAT is an example of what?

- A. Wants
- B. Need
- C. A movie

6. A SKATEBOARD is an example of what?

- A. Wants
- B. Needs
- C. A resume

7. You have enough money to buy shoes, gloves or a skateboard. You buy the skateboard. What are your opportunity costs?

- A. Shoes and gloves
- B. Gloves and skateboard
- C. Skateboard and shoes

8. If there is a big demand for popcorn and a small supply of popcorn, how will this affect the price?

- A. The price of popcorn should be low
- B. The price of popcorn should be high
- C. The price of popcorn will not change.

9. The definition of profit is _____.

- A. The money a company makes in sales minus production costs.
- B. The money a company makes in sales of its good and services.
- C. The money a company makes and donates to a non-profit organization.

10. The person who makes a video game is called a _____.

- A. Producer
- B. Consumer
- C. Entrepreneur

11. The person who pops popcorn is called a _____.

- A. Producer
- B. Consumer
- C. Entrepreneur

12. The person who buys a newspaper is called a _____

- A. Consumer
- B. Producer
- C. Entrepreneur

13. The person who goes to a movie is called a _____

- A. Producer
- B. Consumer
- C. Entrepreneur

14. The person who eats at a restaurant is called a _____.

- A. Producer
- B. Consumer
- C. Business owner

15. Usually if a product becomes *scarce*, what happens to the price?

- A. Goes up
- B. Stays the same
- C. Goes down

16. OIL is an example of what?

- A. Capital Resource
- B. Natural Resource
- C. Human Resource

17. An AIRPLANE PILOT is an example of what?

- A. Capital Resource
- B. Natural Resource
- C. Human Resource

18. A DISC JOCKEY is an example of what?

- A. Capital Resource
- B. Natural Resource
- C. Human Resource

19. A CHECKING ACCOUNT is an example of what?

- A. Capital Resources
- B. Natural Resources
- C. Human Resources

20. WATER is an example of what?

- A. Capital Resources
- B. Natural Resources
- C. Human Resources

21. CARS are an example of what?

- A. Goods
- B. Services
- C. Not Sure

22. In the United States, a law is a rule that is made by a _____ and enforced by the police.

- A. Legislature
- B. Business group
- C. Committee of lawyers

23. What is loan interest?

- A. Money that is not paid back on a loan
- B. Money that the bank charges for a loan
- C. Money that the bank is interested in giving a business

24. This form is an example of what?

- A. Loan Application
- B. Business Expense Form
- C. Job Application

Business Name: _____

Total Amount of Loan Required \$ _____
Loan Amount - Excludes Fees

APPLICANT'S SIGNATURE (Owner) _____ FOR CREDIT LINES USE ONLY
THIS LINE HAS BEEN APPROVED

CREDIT LENDER'S SIGNATURE (President) _____ Credit Union President's Signature

Get Here - Here You Join in the Credit Union
 See Below For the Business Owner's Signature

Loan Contract

Business Name: _____

LOAN APPLICATION \$ _____
(Total amount of Loan Required)

Interest Rate 10% \$ _____
The Interest Charge on this Loan is:

Total Amount of Loan \$ _____
(Loan Amount Required + Interest)

Signature of Business Owner _____ Signature of Credit Union President _____

25. This form is an example of what?

- A. Loan Application
- B. Business Expense Form
- C. Job Application

Today's Date: _____

Name: Last _____ First _____ Middle Initial _____

Home Address: Street _____

City _____ State _____ Zip Code _____

County _____ Birth Date: ____/____/____

If cases of emergency please notify: _____ (Check appropriate) Home Work Other No one

Relationship: Management Accounting Production/Operational Sales & Marketing/Operator

EDUCATION AND QUALIFICATIONS

EDUCATION: _____

DEGREE: _____

WORK EXPERIENCE/DAILY CHORES

PERSONAL REFERENCES

ACTIVITIES AND INTERESTS

TOP FIVE JOB CHOICES

26. This form is an example of what?

- A. Loan Application
- B. Business Expense Form
- C. Job Application

Pay to the order of	Good or Service	FEE	Budget Amount	Payment Procedure
Breakfast Center	Hot Breakfast	\$30.00	\$	mailed
City Hall	Year Business License & Sales Tax	\$30.00	\$	mailed
Delivery Center	Postage - mail delivery	\$15.00	\$	mailed
Utility Company	Business (rent, maintenance)	\$25.00	\$	Delivered w/ bill
Utility Company	Building (rent, water)	\$20.00	\$	mailed
Utility Company	Utilities (cell for internet, internet, cell phone)	\$20.00	\$	delivered by agent
Web News	Web News Ad	\$30.00	\$	mailed
Sign Shop	Sign	\$30.00	\$	mailed
Technology Shop	Web Page Ad	\$30.00	\$	mailed
Webpage Center	Business Insurance	\$20.00	\$	mailed

TOTAL \$ _____ (Sum from above budget amount)

Total Gross Pay for day \$ _____ (After gross pay in Business Information Sheet)

Total Amount of Loan Required \$ _____ (After budget amount and gross pay)

Total Amount of Loan Required \$ _____

Interest + \$ _____ (10% of Total Amount of Loan Required)

Total Amount Due \$ _____

Accounts enter Total Net Pay in the business address on Employer's monthly report on the "Employee Information Sheet" Total Net Pay for day \$ _____

27. This form is an example of what?

- A. Check Register
- B. Check
- C. Deposit Ticket

Deposit Ticket

DATE: _____

FROM: _____

BY: _____

TO: _____

IF CASH RECEIVED FROM DEPOSIT?

ACCOUNT # _____

CASH: _____

DEPOSITED: _____

SUB-TOTAL: _____

LESS CASH RECEIVED: _____

TOTAL: _____

28. This form is an example of what?

- A. Check Register
- B. Check
- C. Deposit Ticket

ENTERPRISE AMERICA
100 BANK VIEW AVE
SYRACUSE, NY 13204

DATE _____ # _____

PAY TO THE ORDER OF _____ \$ _____
DOLLARS

FOR _____ SIGNATURE _____

ACCOUNT # _____

ENTERPRISE AMERICA
YOUR FUTURE

29. This form is an example of what?

- A. Check Register
- B. Check
- C. Deposit Ticket

Number	Date	Description of Transaction	C	Debit (+)	Credit (-)	Balance

30. How do you endorse a check?

- A. Sign your name on the front
- B. Sign your name on the back
- C. Fill out the date and amount

31. A summary of a person's work experience, skills, talents, interests and awards is a description of what type of document?

- A. Job Application
- B. References
- C. Resume

32. The list of people an employer contacts to learn about someone who is applying for a job, is a description of what document?

- A. Job Application
- B. References
- C. Resume

33. A person who starts, manages and assumes the risks of his or her own business is called what?

- A. Producer
- B. Entrepreneur
- C. Consumer

34. A person who buys goods and services is called what?

- A. Consumer
- B. Entrepreneur
- C. Producer

35. A form that people fill out when they want to get a job is called what?

- A. Job Application
- B. Resume
- C. References

36. A person who makes goods or performs services is called what?

- A. Entrepreneur
- B. Producer
- C. Consumer

Match the correct position of the deposit slip with the correct information for that blank.

Deposit Ticket	
PRINT NAME _____	CASH > _____
DATE: B _____	DEPOSIT > _____
SIGN HERE IF CASH RECEIVED FROM DEPOSIT	SUB-TOTAL _____
ACCOUNT # C _____	LESS CASH RECEIVED > _____
TOTAL: F _____ . _____	

- 37. _____ A check for \$15.00
- 38. _____ Net Deposit
- 39. _____ Account number
- 40. _____ Date
- 41. _____ \$10.00 cash back

42. The letter F in the deposit slip above is where you would enter what?

- A. The total deposit amount
- B. The cash back amount
- C. The date

Enterprise America Post Experience Survey :
Answer Key

1. A

2. B

3. B

4. B

5. B

6. A

7. A

8. B

9. A

10. A

11. A

12. A

13. B

14. B

15. A

16. B

17. C

18. C

19. A

20. B

21. A

22. A

23. B

24. A

25. C

26. B

27. C

28. B

29. A

30. B

31. C

32. B

33. B

34. A

35. A

36. B

37. A

38. E

39. C

40. B

41. D

42. A

43. D

44. A

45. C

46. B

47. E

48. A

49. C

50. C
