

## Marketing Plan 2022/2023

Promotional Benefits	<u>Getaway</u>	Getaway 2	Super Getaway	Great Escape
For EACH Certificate valued: (Minimum 2 nights preferred)	\$200 - \$999 (1 Certificate)	\$200 - \$999 (2 or more certificates- each with above \$ value)	\$1,000 - \$2,499 (1 Certificate)	\$2,500 - \$5000* (1 Certificate)
OnTV – Custom TV Promotion produced by WCNY, using property's digital photos and/or video – includes logo	30-Second Promo Airs 1 time	30-Second Promo Airs 1 time for each certificate	30-Second Promo Airs 2 times	60-Second Promo Airs 2 times
Online – package listing on wcny.org/travelauction Includes:  PROPERTY NAME, CITY, STATE, COUNTRY HYPERLINK to your website LINK to custom TV Promotion PACKAGE DESCRIPTION	*	*	✓	*
<b>Social Media</b> — One Tag on Facebook (16,000+ followers & fans)		4	4	*
<b>eGuide</b> — Custom ad in WCNY e-Guide (~37,000 subscribers)			4	4
<b>Print</b> – <i>PROPERTY NAME</i> & Location included in participant list in a future WCNY CONNECT magazine (mailed to ~15,000 member homes)			*	•
Radio Promotion – PROPERTY NAME, CITY, STATE COUNTRY mentioned on Classic FM Travel promo				1

## Based on the distance your property is from Central New York please consider:

Northeast States & Canada: 2 or more-night stay

<u>Southeast, Central, Mountain & Pacific States</u>: 3 or more-night stay <u>Caribbean & other International Properties</u>: 4 or more-night stay

Quote your best rate for each certificate toward our inventory valuation.



Call the auction office at (315) 385-7381 to inquire about custom promotional packages for trips values at \$5,000+ **wcny.org/travelaucwcny**